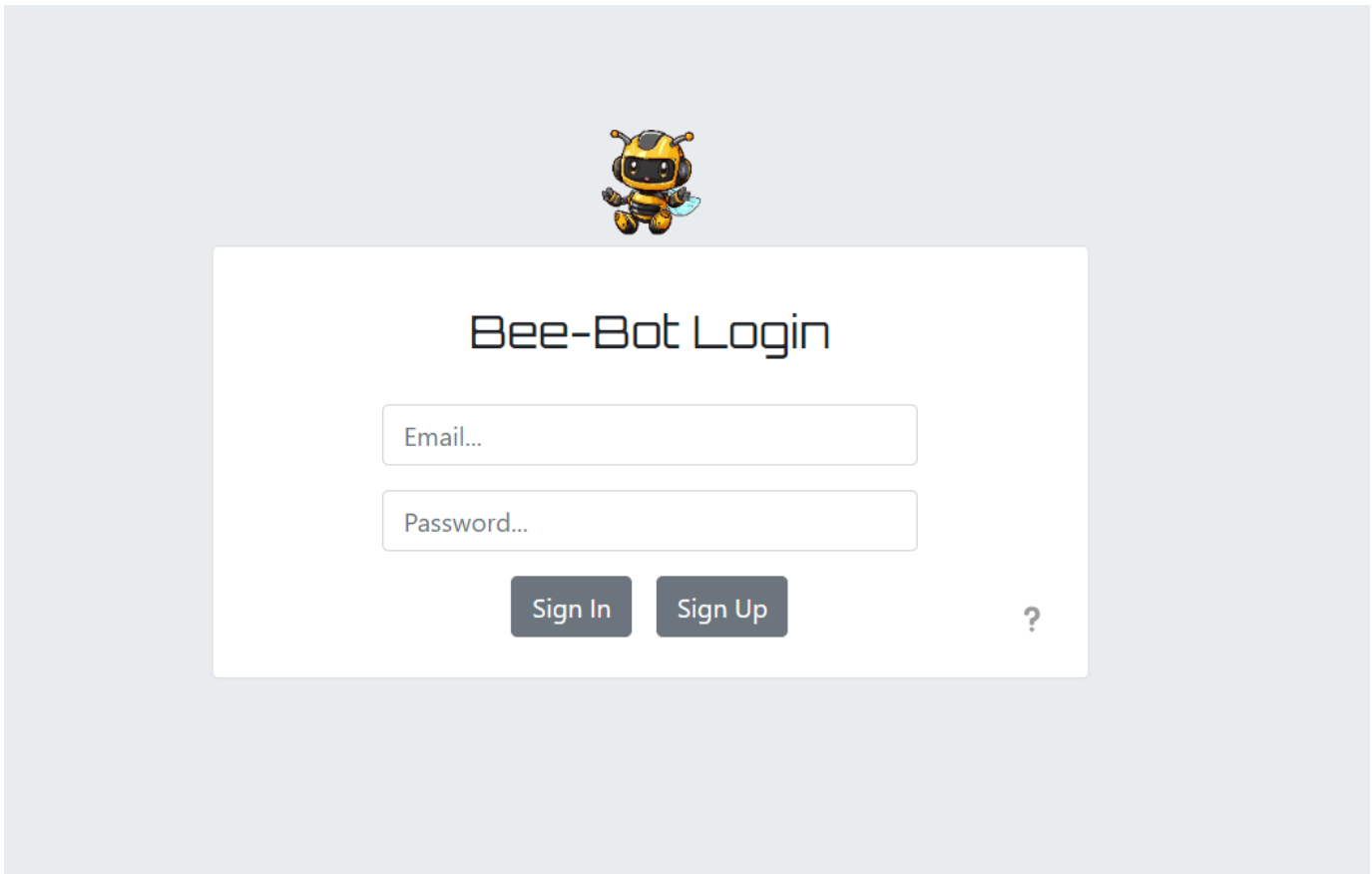


# Documentation

## Signing Up



- In any browser, navigate to [beebot.co](http://beebot.co)
- In the login form provide your Beemac email and a secure password
  - Note: You will not be able to sign up with a non-Beemac email
- Click the signup button to the right
- The page will refresh to a message that states to verify your account via email.
- To verify
  - A email from the beebot team will be sent to your Beemac email address within 5 minutes
  - In this email there is a clickable verification link
  - Click this link and then refresh your beebot page and you will be automatically logged into the Beebot
- Beebot uses browser session keys to check if you are logged in, so as long as you use the same browser you will be logged into the site
  - There is a log out button on the main screen if you would like to explicitly log out
- If you have any issues signing up for the Beebot or need your password reset reach out to Logan Gatenby over teams or via email at [lgatenby@beemac.com](mailto:lgatenby@beemac.com)

## Using Beebot



**Bid Finder**

Equipment Type: Van | Ship Date: 05/02/2024 |  Same Day

Pickup City: [input] | Pickup State: [dropdown] +

Dropoff City: [input] | Dropoff State: [dropdown] +



**Results**

Recommended Bid: [input] | Distance: [input]

Email Template: [input]

**Log History**

Equipment Type	Ship Date	Pickup City	Pickup State	Drop-off City	Drop-off State	Rate
VAN	2024-03-19	Erie	PA	Pittsburgh	PA	717.56

Rows per page: 10 | 1-1 of 1

- To use Beebot fill out the Bid Finder form with your equipment type, pickup and dropoff city, and date, then click the Get Bid button to get your recommended rate and an email template to send to customer.
  - The date defaults to the current date but can be changed by clicking the calendar icon within the input field.
  - For your convenience the city fields have an autocomplete dropdown list. You can select an location in this dropdown and the form will auto populate the appropriate fields.
    - Note: Autocomplete is entirely optional and the form will work if manually filled in
  - The Same Day checkbox adds an additional 12% margin to rate
  - If you would like a more granular search you can expand the pickup and dropoff rows with the plus icon and provide an optional zip code
  - Beebot will return a rate with margin included so there is no need to modify the rate provided
    - Note: If the model returns a low confidence on its bid a low confidence message will display and if there were any errors in the search process an error message will display
    - If the form returns an error: check for misspellings or if that city exists within that State/Country.
  - A record of your search is stored in the log section below and is saved between sessions



### Bid Finder

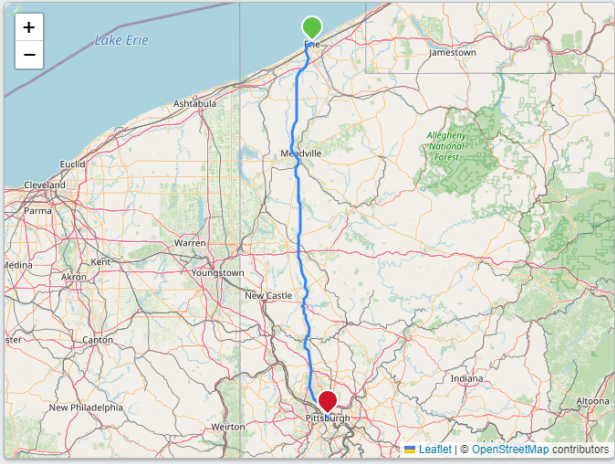
Equipment Type:  Ship Date:   Same Day

Pickup City:  Pickup State:

Pickup Zip:  Pickup Country:

Dropoff City:  Dropoff State:

Dropoff Zip:  Dropoff Country:



### Results

Recommended Bid:  Distance:

Email Template: 

Our current rate for Erie, PA to Pittsburgh, PA is \$647.76 all-in/truckload.  
Thank you!

Log History

**Desktop App / Mobile Friendly**

Data refi x New Tab x +

Reference... | All Bookmarks

Log Out

Beebot Pricing Tool - Beebot Pricing

Bee-Bot

Log Out

### Bid Finder

Equipment Type: Van | Ship Date: 05/03/2024 |  Same Day

Pickup City: Pickup City | Pickup State: Pick-up State +

Dropoff City: Dropoff City | Dropoff State: Drop-off State +

**Get Bid**

### Results

Recommended Bid:  | Distance:

Email Template:

### Log History

Equipment Type	Ship Date	Pickup City	Pickup State	Drop-off City	Drop-off State	Rate
VAN	2024-05-02		PA		PA	647.76

English | Become a Seller | S

Business | Consulting | De

## Services

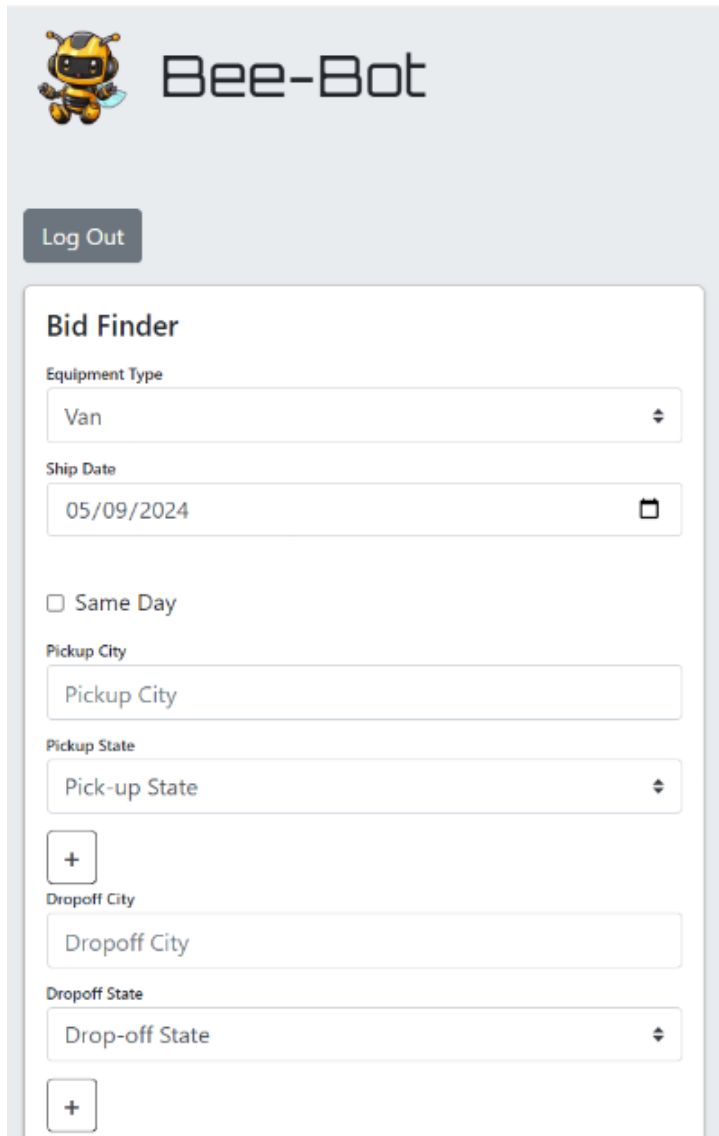
et

Apps

Would you like to add this app to your taskbar? chrome.exe Beebot Pricing Tool

Yes

- If you would like to pin Beebot to your Desktop taskbar and use it as a chromium desktop app click the above icon in your browser address bar



The screenshot shows the Bee-Bot web interface. At the top left is a cartoon bee robot icon. To its right is the text 'Bee-Bot'. Below this is a 'Log Out' button. The main content area is titled 'Bid Finder' and contains several input fields: 'Equipment Type' with a dropdown menu showing 'Van'; 'Ship Date' with a date picker showing '05/09/2024'; a checkbox for 'Same Day'; 'Pickup City' with a text input field; 'Pickup State' with a dropdown menu showing 'Pick-up State'; a '+' button; 'Dropoff City' with a text input field; 'Dropoff State' with a dropdown menu showing 'Drop-off State'; and another '+' button.

- Beebot is mobile friendly and can be accessed at the same link and with the same user and pass as on PC.
- The login system utilizes browser sessions so once youve logged on as long as you remain logged into your preferred browser you will be auto logged into beebot

## FAQ

- Q: Why use Beebot over other pricing tools?
  - Beebot offers a fast, accurate rate so that both new and experienced reps can bid faster and with consistent accuracy
  - It uses the Greenscreens pricing model: choosing the high confidence network or lane rate and then automatically applying margin % to the higher confidence rate.
  - All quotes are saved for future reference
  - In house product and can be completely tailored to the needs of our reps
- Q: How is the Beebot rate calculated?

- A: Beebot leverages Greenscreens spot bid model and then applies Beemac margin percentages to calculate to truck rate
- Q: How often is the model updated
  - A: The pricing model is updated daily
- Q: Are there further enhancements or ongoing updates planned for the software
  - A: Yes there is a roadmap of enhancements and updates extending well into the future. The tool is inherently customizable to the needs of our reps and business so feel free to give often and honest feedback.

## Troubleshooting and Questions

- If you have any issues using the Bot or ideas for future features or improvements reach out to Logan Gatenby on Teams or on Outlook at [lgatenby@beemac.com](mailto:lgatenby@beemac.com)