## Steps to bring customer onto Beemac:

- Customer shows in Mcleod in denied status, that doesn't mean they are "bad" it means that they haven't been used in a while and need to be re-evaluated.
- You can ask about the customer, if they are in Mcleod, before we ask you to fill out new credit request. Please send customer code from Mcleod to credit.requests@beemac.com
- If you have a potential customer that you want to do business for but isn't in Mcleod, you need to send a completed request to <u>credit.request@beemac.com</u>.
- We will then Inform you whether customer is approved or denied or credit based on Dun & Bradstreet report
- If they are denied, we will let you know the reason
- If they are approved, we will let you know what the customer code is in the system and for what amount.
- If insurance needed is checked on credit form, we will provide you with appropriate insurance certificates.
- If you aren't sure about a customer, always ask before taking a load. The credit check is to protect Beemac and you. If you do the work, we want to make sure that we get paid.
- We can provide W-9 if needed and company information if needed.
- You will be responsible for any rate confirmations or contracts that need signed for new customer.